

SUPER

\\SOCIAL PROCUREMENT
SUPPLIER READINESS\\

PROCUREMENT

TRAINING FOR
SOCIAL VALUE SUPPLIERS

/Become bid ready

/Grow your impact

/Learn and connect with others

A 4 week virtual training with
interactive activities,
customized coaching and the
final result - your own bid book!



Funded in part by the Government of Canada's
Social Development Partnerships
Program

Canada

Reach your procurement potential with the Buy Social Canada 'Procurement for Social Value Suppliers' workshop. This four-week, in-depth training will teach social value suppliers about the intricacies of procurement and the skills to access growing demand for social value in procurement.

'Procurement for Social Value Suppliers' is a hands-on learning experience where you will finish the program with foundational tools to bid for contracts. Topics that will be covered include finding opportunities, responding to bids and telling your social value story. Each week will comprise of a two-hour session hosted online.

Participants will also receive a customized one-on-one coaching session to help reach your social procurement market access potential.

IS THIS TRAINING RIGHT FOR YOU?

- You are a **social value supplier**. You could be a social enterprise, a diverse-owned business or you could incorporate social value creation in your business activities.
- You **sell goods or services** which can be bought by businesses, governments or institutions. These purchasers are thinking about your social value creation when they consider what to buy.
- You are ready to learn about procurement and **grow into opportunities** that can mean big contracts, and therefore big social value creation!

WORKSHOP FORMAT

- 2 hour sessions via zoom, once per week for 4 weeks
- Recorded sessions for future reference
- 1-2 hours of homework each week
- Small group cohorts for optimized learning experience
- Customized coaching for success on your social procurement learning journey
- Finish the course with a bid library and the skills to find and win contracts

The SUPER Project (Social Procurement Supplier Readiness) is led by Buy Social Canada and funded in part by the Government of Canada's Social Development Partnerships Program.

“I would say it’s essential for any start-up social enterprise.”
“I learned a lot. The information about RFX was most valuable for me.”



2021 COHORTS

May 2021

- Thursdays May 6, 13, 20 and 27 10am - 12pm PT / 1 - 3pm ET

July 2021

- Tuesdays July 6, 13, 20 and 27 10am - 12pm PT / 1 - 3pm ET

September / October 2021

- Wednesdays September 22, 29, October 7 and 14 10am - 12pm PT / 1 - 3pm ET

WORKSHOP COST

- \$60 per participant which includes:
 - 4 virtual workshops
 - Session recordings if you miss a session or want to review later
 - Customized coaching
 - Online learning resources
 - Worksheets and templates
- This cost is significantly subsidized with funding from the Government of Canada’s Social Development Partnerships Program. This support allows the program to be accessible to all social value suppliers. If cost is still a barrier, please contact niamh@buysocialcanada.com.

APPLICATIONS ARE NOW OPEN FOR 2021 COHORTS

APPLY NOW

Please contact niamh@buysocialcanada.com if you have any questions.